Brand guidelines



THESE GUIDELINES HAVE BEEN DESIGNED TO ASSIST YOU WHEN CREATING ANY COMMUNICATION FOR HOVI.

The visual identity is the expression of Hovi. It must be represented in a clear, consistent and effective way.



OUR BRAND



OUR INTERNAL VALUES



DEFAULT TO TRANSPARENCY

As individuals, we view transparency as a lifestyle of authenticity & honesty.

As a team, we view transparency as an effective way to work remotely and establish a culture of trust.



CULTIVATE POSITIVITY

We strive to approach things in a positive way while realizing all emotions are valid. We avoid non-constructive criticism of team members or customers.



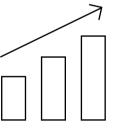
SHOW GRATITUDE

We regularly stop and demonstrate gratitude for our circumstances.
We are thankful for our customers and approach customer conversations with the knowledge that it's a privilege to serve them.



PRACTICE REFLECTION

We believe the act of introspection is where true learning and life-changing adjustments originate. We approach discussions intentionally and think through all angles.



IMPROVE CONSISTENTLY

We are biased toward action and have a higher expectation of ourselves and of our product than others have of us.
We aim to be fully engaged in our work and activities, and fully disconnected when we're not working.



BE PROACTIVE

We consider the bigger picture, knowing our work goes beyond ourselves.

We are not afraid of the less-traveled path if it holds true to our values and betters the world.

We don't wait for the problem to take place, rather we go after the problems before they actually occur with a solution oriented mindset.



AIM FOR PERFECTION TO REACH EXCELLENCE

We want to do the best we can in any task we undertake.

We aim for the highest possible outcome so that even if we didn't reach that, our output level is still high enough to be considered excellent.

We don't believe in low quality deliverables. Quality is very important to us and we reflect this in every single step in our sales or delivery process.



OUR COMMERCIAL VALUES



VISIBILITY

Our dasboarding system is designed in such a way that every question our clients might have on the progress and outcome of the framework will be accessible to him at any time without needing to go through any hassle or friction on our side.



RETENTION

We want to help our clients acquire more customers at a lower cost just as much as we want to delight them. Turning them into promoters is the cheapest way to acquire more customers for a lower cost.



EFFECTIVENESS

Doing things right. To be the best, our clients have to beat the best, and the best is blessed baby let's go.
We want to do the right things, but we also want to do them right. Agile sprint based approach is how we execute goals.



EFFICIENCY

Yes. Doing things is good. Doing lots of things is even better. But doing lots of good things in the cleanest, fastest and smartest way is one of our cores of operation. We don't just want to deliver. We want to deliver the most, the smartest.



GROWTH

To grow, our clients need more sales. To convert, our clients need the right people, playbooks and enough leads. To generate leads, our clients need the right approach and marketing framework. Well, that's what we do.



SUSTAINABILITY

How will our clients operate if he hit his goals and overachieved his targets? Will he have the right structure and enough capacity that can withhold the increasing need of attending to more leads, more sales, or even more brand promoters?



MASTER LOGO

The original logo in black and gradient purple/green, should always be used as a first choice.

On a black background option, use white and gradient.

On a colorful background, use full white.









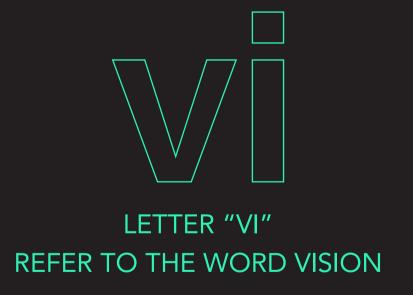




LOGO ANATOMY







HONEST VISION IS WHAT WE HAVE AND WHAT WE WISH TO BESTOW UPON OUR CLIENTS THROUGHOUT OUR JOURNEY WITH THEM



LOGO USAGE

MINIMUM CLEAR SPACE

Always maintain the minimum clear space around the logo to preserve its integrity. To maintain visual clarity, the logo must never appear to be crowded by any elements.

The minimum clear space must never differ proportionally from the diagram shown on this page.

A minimum area equal to "X" must always be clear.

X is equal to the height of the letter "h" in the logotype.





The physical stuff

20mm minimum



On screen Desktops / Social

100px minimum



LOGO USAGE

DON'T DO THIS

When using the looop logo the following rules should be adhered to at all times.







distorted

DON'T distorte, sgtretch or alter the logo proportions in any way

logo color

DON'T change or swap the colors of the logo

visual effects

DON'T add drop shadows, or other effects



color

DON'T add any background to the logo



typography

DON'T attempt to recreate the logo using other typefaces. only use official logo



orientation

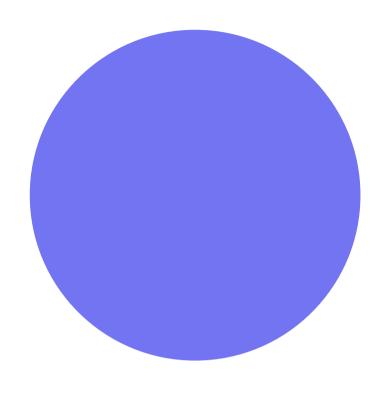
DON'T rotate, twist or flip the logo



Primary COLOR

Our brand is underpinned with a color palette designed to be fresh, modern and distinctive. Different combination of color can dramatically change the tone and appearance of a layout so it is important to consider how they work together.

To help achieve greater brand recognition it is important that our color palette is applied consistently.



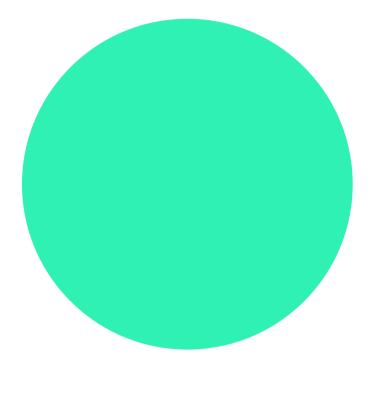
LIGHT SLATE BLUE

CMYK 55 55 0 0

RGB 114 114 255

HEX #7272FF

PANTONE 2725 C



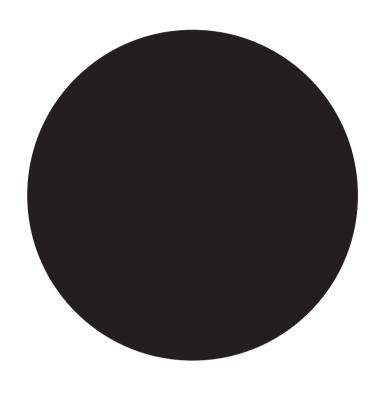
LUMINOUS GREEN

CMYK 96 0 25 0

RGB 9 255 192

HEX #09ffc0

PANTONE 929 C



BLACK

CMYK 55 55 0 0

RGB 114 114 255

HEX #7272FF

PANTONE 2725 C

BRANDING PALETTE

These include green, blue, purple, and their variations like violet. These colors reflect high technology, efficiency, speed and adaptation, dynamism and latest operational standards. These colors are calming, relaxing, and subdued.

WHAT DOES THE COLOR LUMINOUS GREEN MEAN?

Luminous green is a shade of green, which reflects trust and dynamic technology. In addition, the luminous green highlights the strong willpower, bravery, and attention towards achieving particular goals.

WHAT DOES THE COLOR LIGHT SLATE BLUE MEAN?

Light slate blue is a shade of blue and purple.

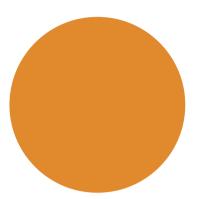
It means success, sustainability and growth which is part of our customers' values.

It is associated with open spaces and represents meaning of trust & confidence.



SECONDARY COLOR

Our secondary colors have been built around our primary colors to give our brand some depth and balance.
The orange offers a nice contrast.
The wolf gray and ghost white are neutrals to balance out the rest of the palette for background colors and text colors. The moody blue and Lavendar can be used as gradient for our primary color.

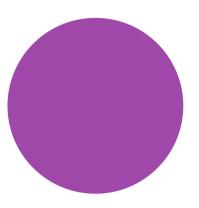


BRIGHT ORANGE

CMYK 0 38 71 5

RGB 243 150 70

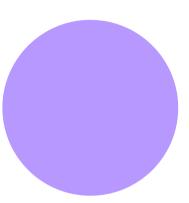
HEX #f39646



PURPUREUS

CMYK 42 83 0 0 **RGB** 162 72 172

HEX #8585bd

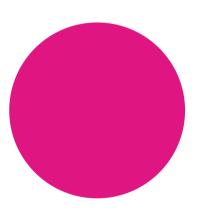


PERFUME

CMYK 32 40 0 0

RGB 185 154 255

HEX #b99aff

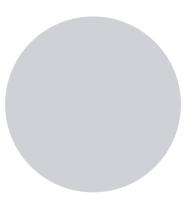


MAGENTA

CMYK 6 99 8 0

RGB 225 21 132

HEX #e11584

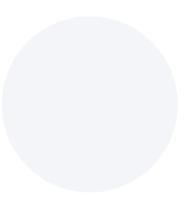


WOLF GRAY

CMYK 3 2 0 14

RGB 212 214 219

HEX #d4d6db



GHOST WHITE

CMYK 2 1 0 1

RGB 249 250 253

HEX #f9fafd



TYPOGRAPHY TYPEFACE

Raleway Bold

- For headers, Raleway Bold should be used
- Subheads may be specified in Raleway bold to emphasis something but size font should be 30% less.
- Only write headlines in white, over colored background & in small letters.

Link: https://hovi.slite.com/app/channels/OrvjaSbU5E/notes/lNcDYb8k-Sa#f25bd669

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLM NOPQRSTUVWXYZ

AvenirNext Regular

- Avenir can be used for body text
- Only write in white, over colored background & in small letters.

Link: https://hovi.slite.com/app/channels/OrvjaSbU5E/notes/lNcDYb8k-Sa#51a95ba7 abcdefghijklmnopqrstuvwxyz

ABCDEFGHIJKLM NOPQRSTUVWXYZ

0123456789

0123456789



TYPOGRAPHY SPECIFICATION & WEIGHT

Typesetting specification

Wether Raleway or Avenir Next, typeface should be used with line spacing and should always offer maximum legibility to its audience.

Never allow the Hovi's brand typeface to be distorted or modified in any way and always take care to apply the type in appropriate sizes and colors.

For the web typography, line spacing/height should be a 1.6em space for the lines not to be overcrowded.

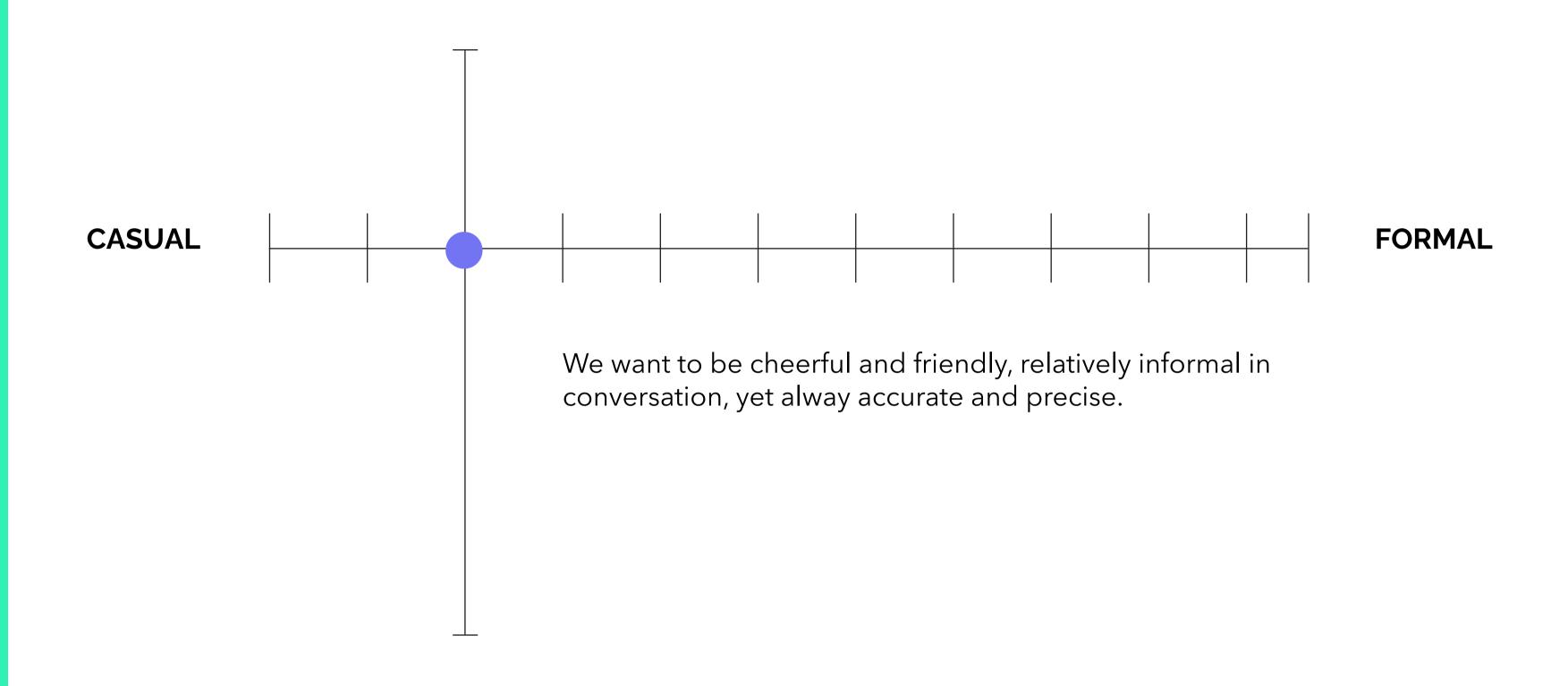
For header / page title	Raleway bold 36 px
For subheader	Raleway bold 24 px
For body text	Avenir next regular 18 px
For table titles	Avenir next regular 16 px
For links	Avenir next regular 16 px



TONE OF VOICE



CASUAL vs. FORMAL



WHAT WE MEAN

Inclusive, welcoming, charming, friendly, funny, responsive, supportive, warm, down-to- earth. Think "the Scotland chat" you'd find on the streets of Edinburgh or Glasgow.

WHAT WE DON'T MEAN

Vague, soft, overly polite, stiff, corporate, unfocused, verbose, overly wordy.

HOW DOES "CASHAL" SOLIND?

We want to be cheerful and friendly, relatively informal in conversation, yet always accurate and precise. We are straight talking and down-to-earth. We don't hide behind over-formal language and ambiguity. We're direct and honest. We're quick to respond and make things happen.



EXAMPLE OF CASUAL

Hi Jade!

Thanks for sending in your comment, and you're right, I think we could do a better job on the design of our events system. I've made sure our product team is aware, and we'll get back to you shortly (usually within a week) on how they're going to approach the problem. Let me know if there's anything else I can help you with!

Cheers,

Notes on the example:

We're using "Hi" as the salutation, not "Dear" or something more formal. We're writing like we'd talk, using contractions. We're not infating the process internally.

We're not making it sound like we're a big company.

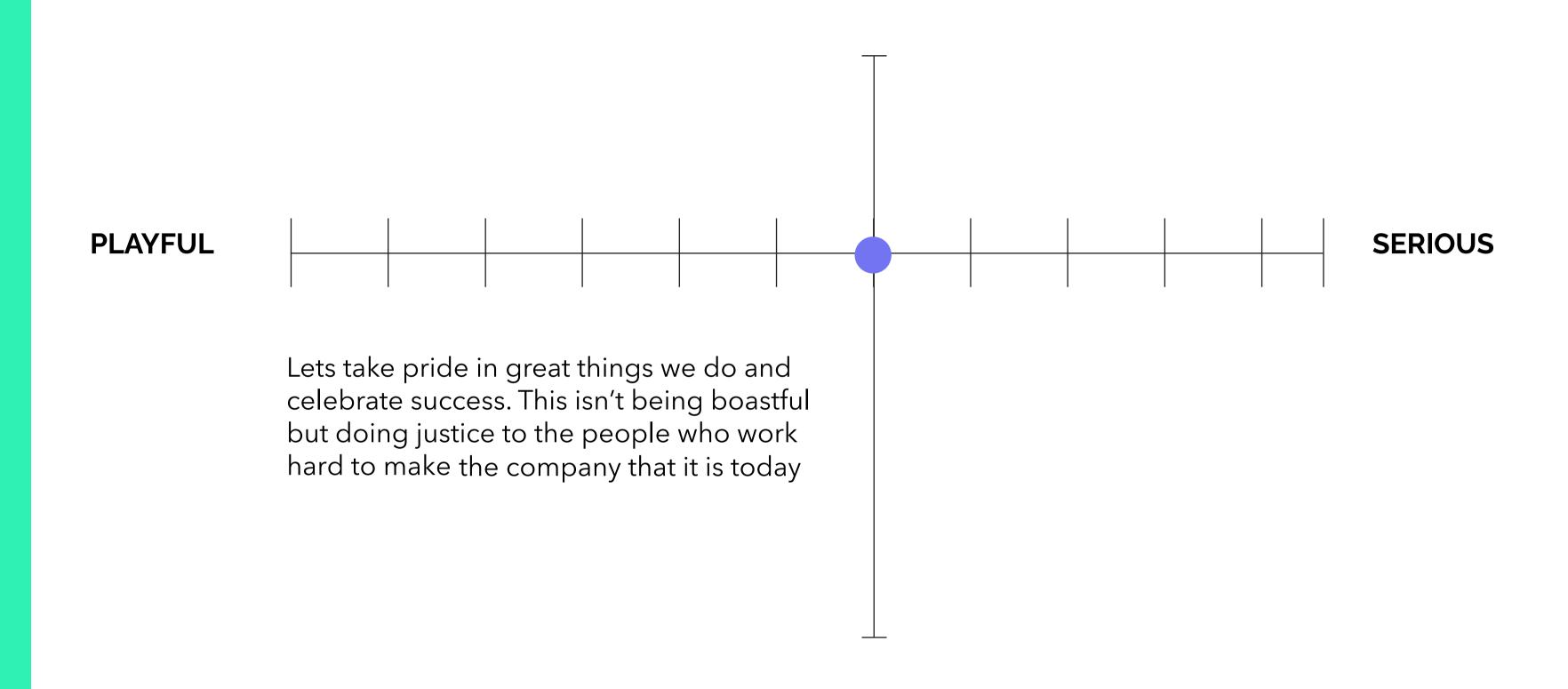
We're clearly articulating that we agree, explaining the process, and giving an estimate. We're using a Scottish/British closing that's also friendly and relatively informal. We're not being cutesy.

We're not going overboard acting like we're their friend.

We're communicating confdently. We don't like using ellipsis (...) which signals uncertainty.



PLAYFUL vs. SERIOUS



WHAT WE MEAN

We want to meet our customers on the same level of trust and commitment they place in us. Our customers run their entire operation using Administrate. We're their business utility. This means we generally want to be serious when communicating to our users. Nobody wants an airline pilot to joke around about safety matters. Never joke about security, availability, or stability matters

WHAT WE DON'T MEAN

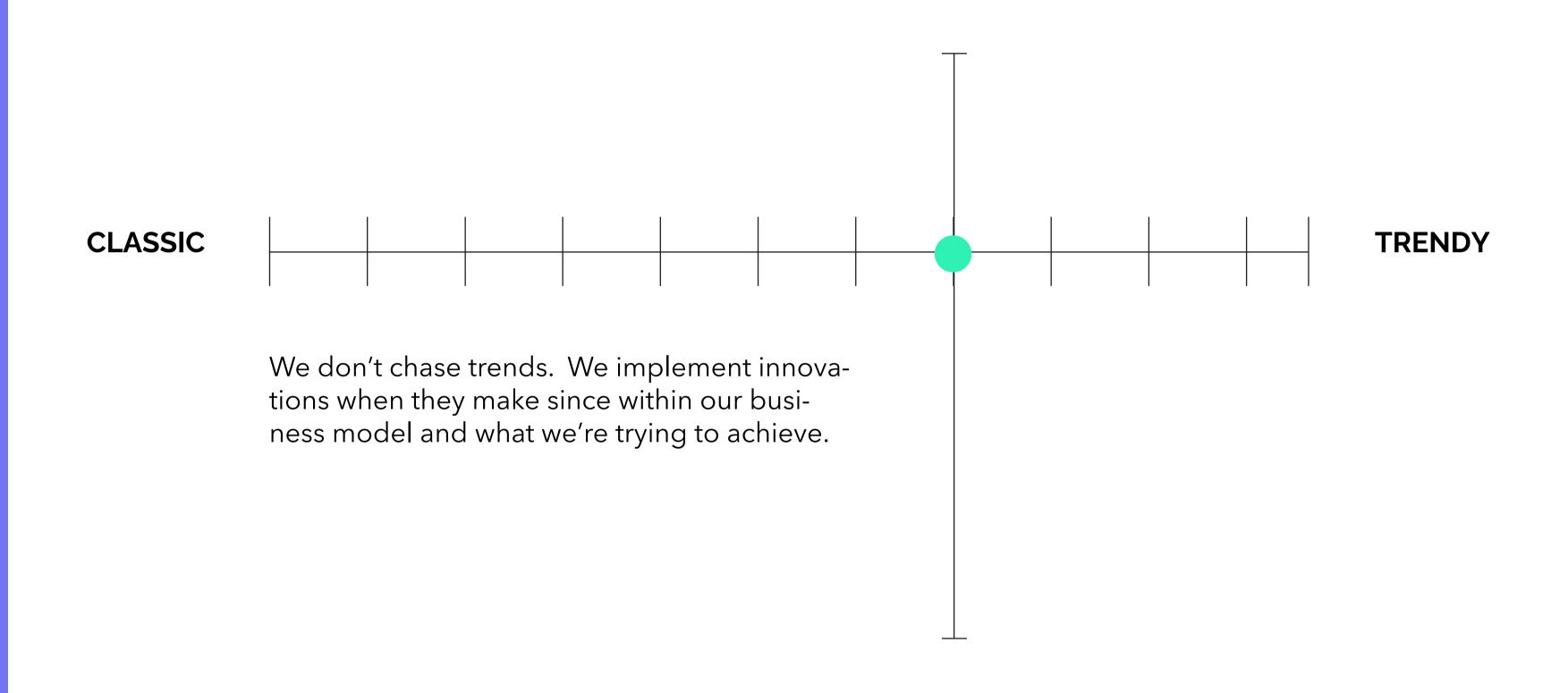
What We Don't MeanWe don't want to abolish all humour or playfulness, but we need it to be appropriate. Moving from most casual/playful to least: In Person, Phone Calls, Social Media, Blog, Website, Tickets, Application Text, Legal Agreements. Remember, it's easy to miscon strue the written word and lose tone, particular ly across cultures and language barriers.

HOW DOES "CASUAL" SOUND?

We sound clear, confdent, upbeat, accurate, but not playful.



CLASSIC vs. TRENDY



WHAT WE MEAN

Classy. Adhering to designs, language, and delivery that we know will look good in 15-20 years. We're shooting for practical, timeless, relatively conservative. We love trying new things and ideas, but we balance them against being overly trendy.

WHAT WE DON'T MEAN

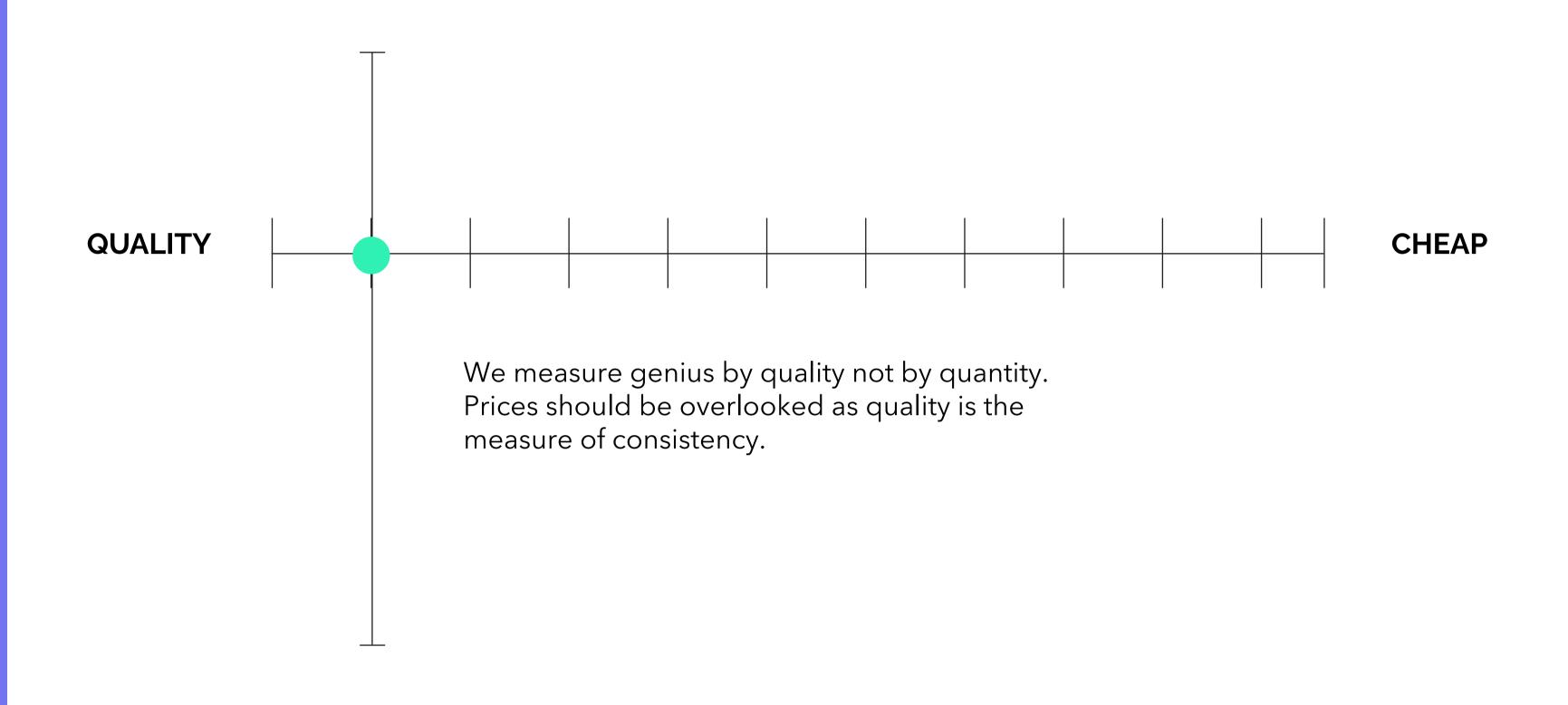
Outdated, committed to an old idea, diffcult to change, stuffy, old looking.

HOW DOES "CASUAL" SOUND?

We don't use euphemisms that date us. We're not going to use phrases like "totes, amazeballs, etc."



QUALITY vs. CHEAP



WHAT WE MEAN

WHAT WE DON'T MEAN

HOW DOES "CASUAL" SOUND?

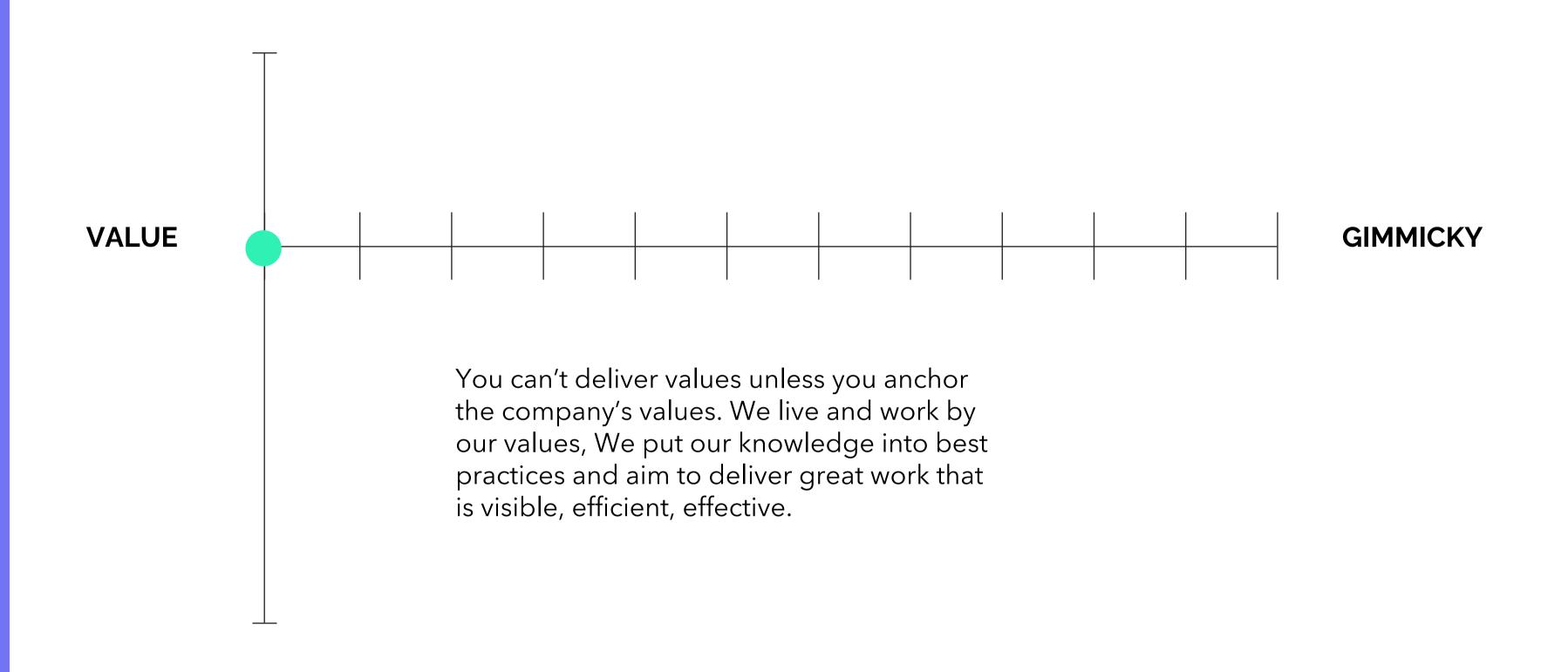
We emphasise quality over price or quantity.

Overpriced, elitist.

We almost never talk about price. We promote quality, because our customers entire businesses rest on the quality of the software we produce.



VALUE vs. GIMMICKY



WHAT WE MEAN

We need to deliver messages that consist of valuable content for the reader, messages should be clear and concise without the use of a gimmicky tone

WHAT WE DON'T MEAN

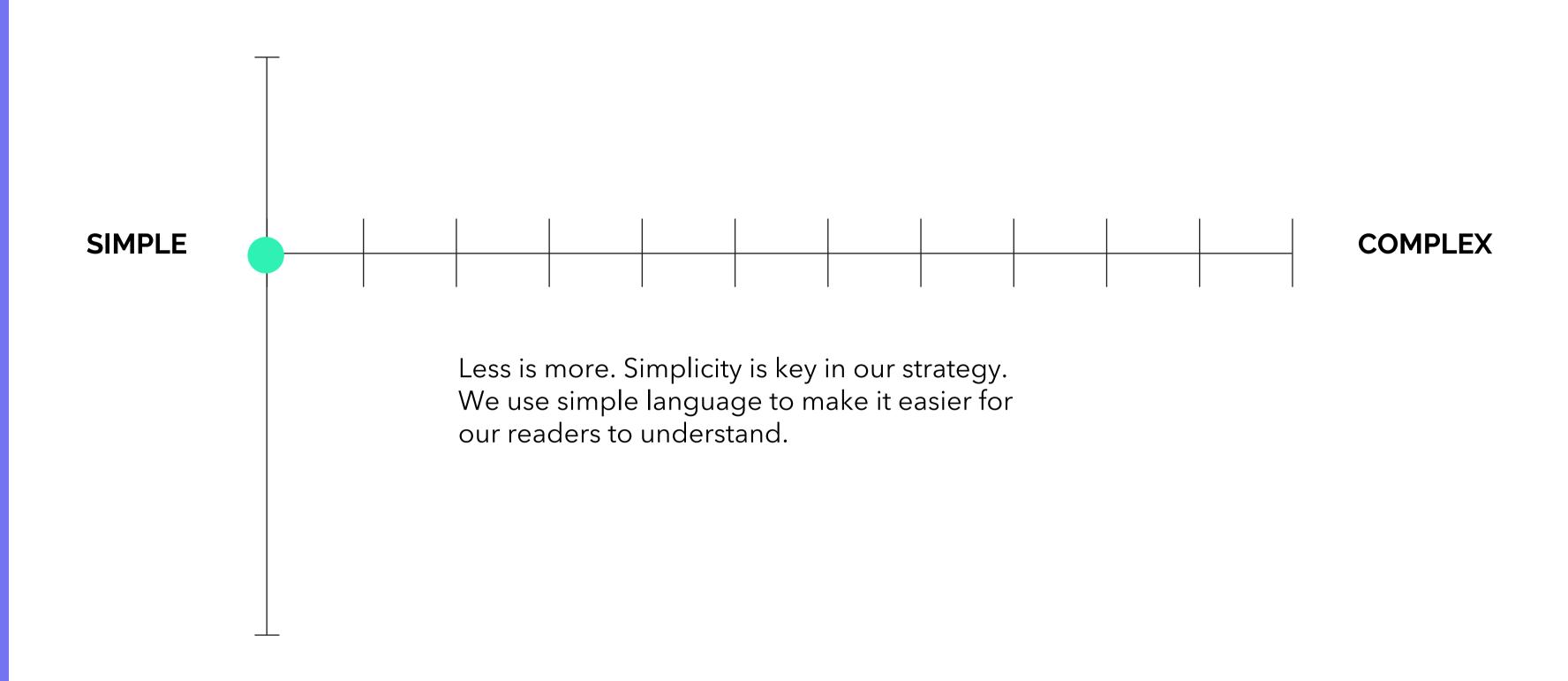
We should deliver value without an advertisement tone, we need to make sure we do not sound too flashy while still delivering fruitful content.

HOW DOES "CASUAL" SOUND?

Always deliver the importance of value over price.



SIMPLE vs. COMPLEX



WHAT WE MEAN

People read messages when they are simple and easy to read. The reader will get frustrated when the message consists of many complex vocabularies, which may lead him to overlook the whole message.

WHAT WE DON'T MEAN

We don't want to look unschooled, our tone of voice is simple yet precise and straight to the point

HOW DOES "CASUAL" SOUND?

Malapropism, tenebrous, embonpoint ... get it? The simpler, the better. There is always a word that is more understandable by everyone.



DIGITAL CONTENT

LANGUAGE

We should use a tone of voice that is special to Hovi. Simple, readable, and easy to understand vocab. Casual, not formal. Use industry catchy buzzwords such as: content is king, community, algorithm, hyperlocal, influencer/micro-influencer, mobile-first creative, AI, Big data, disruptor, gamification, low hanging fruit, real-time engagement, snackable content, retargeting, storyscaping, etc

LEGIBILITY

Legibility is the ease of reading a text, not in terms of words, the design of the text needs to be clear (how your text looks to readers). You need to make sure that the reader can read the text without any additional effort. If so, the message you are trying to convey will not be delivered. Following a few "rules" concerning text like the font size, contrast, style, and line length you will be able to avoid making such mistakes.

SPAM

Conveying a message comes with a lot of work and one of the most important things that you should not overlook is the feel of the overall message. If your message sounds too spammy, readers will most likely report your message as a spam message and that will lead to you losing a potential client on hand. Try to steer away from making your text sound too manipulative, needy, shady, and sleazy by avoiding words like buy, don't delete, free, as seen on, earn money, and so on.

STRUCTURE

The order that you prevail your ideas, and the link between your points are as important as the words you are using. When a text is well structured it can remarkably increase the reader's comprehension and retention of the information in that text. A well-structured text allows the reader to navigate through the text more smoothly. Before sending out any message always make sure that the related sections are well linked and that ideas are presented in a logical and orderly manner.

CREDIBILITY

Never sleeping on client testimonials as they are the easiest/best way to showcase credibility. Consistency is key, business websites, ads, and tone of voice should stay consistent throughout. Practicing what we preach is the door to credibility, nobody will trust your business if you preach one thing and perform another. Lastly, offer your customers the best products/services, as you can never build credibility with weak products/services.

ACCESSIBILITY

Creating digital content with accessibility in mind is the best way to ensure that materials provide the best user experience for all individuals. Providing benefits for everyone visiting our online content is very important to keep in mind when creating content. First, make sure that the content created is responsive across all devices and screens. Content should be perceivable, operable, understandable, and robust.

Tips: use heading styles, add descriptive alt text to images, use descriptive hyperlinks, use bullets and numbered lists, think about ppl with shade blindness or color blindness, run check accessibility tool on Microsoft office files.

SEARCHABILITY

It's all about making our content easier to find. This where SEO practices come to use. Start by incorporating more specific keyword phrases with lower search volume and competition, but still drive in a sizable amount of traffic. Transcribe media files, create highly shared headlines lists and stay on top of topic trends. Also, be aware of search behavior changes such as voice search and visual search + create content accordingly. Focus on natural link-building strategies. Use hashtags on social media, include relevant tags in blogs. Update + upload new content relevant in context.

PERSONALITY

We are creative, independent, unique, bold ...

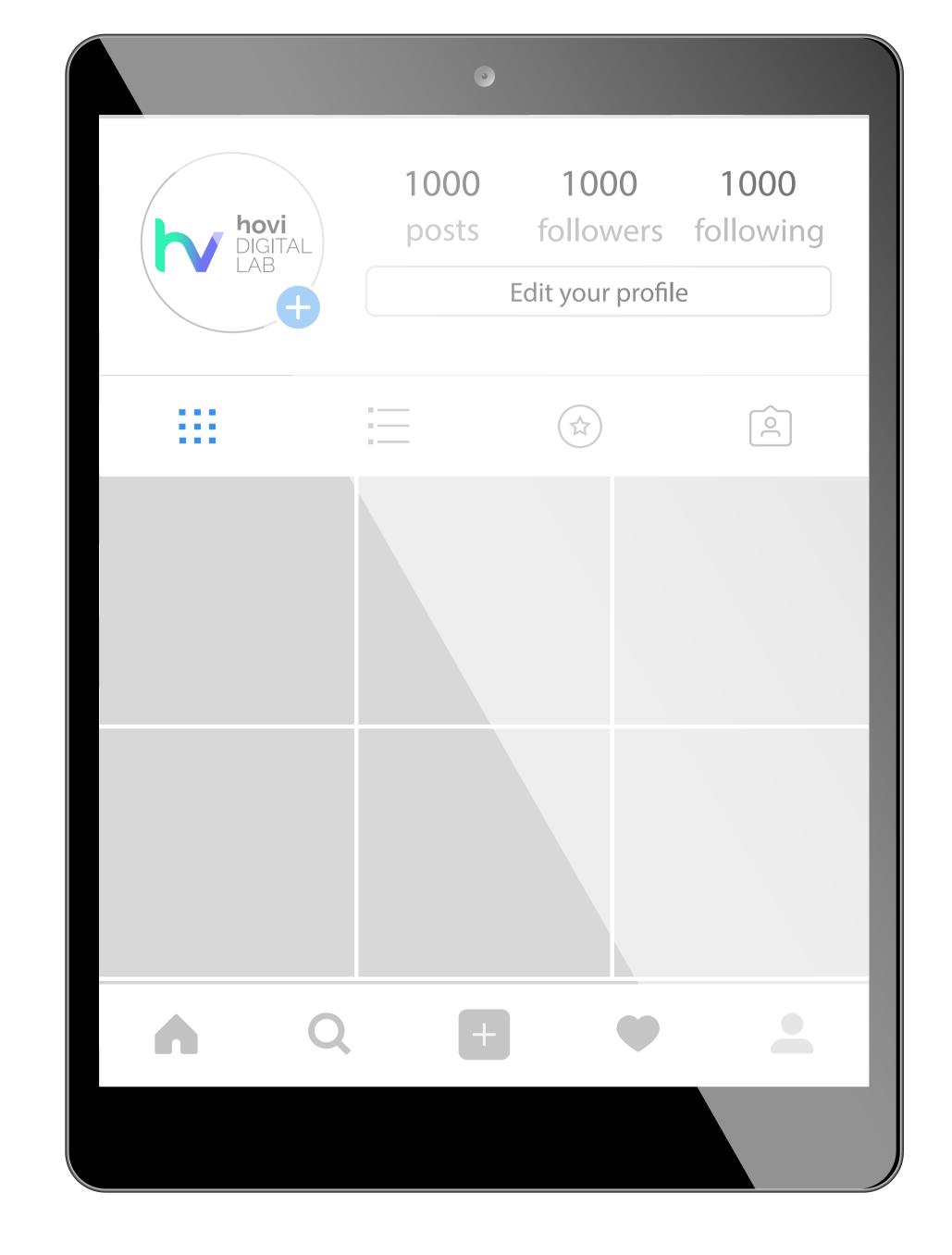
Stick to our fun entertaining yet educational personality and deliver content accordingly.

Write like we talk, build suspense (by creating teasers), consider storytelling when creating content, engage our audience by asking questions, adjust to a great catchy yet simple formatting style, include fascinating facts, etc Build our own online identity so that we can be easily recognized amongst other companies.



SOCIAL MEDIA INSTAGRAM

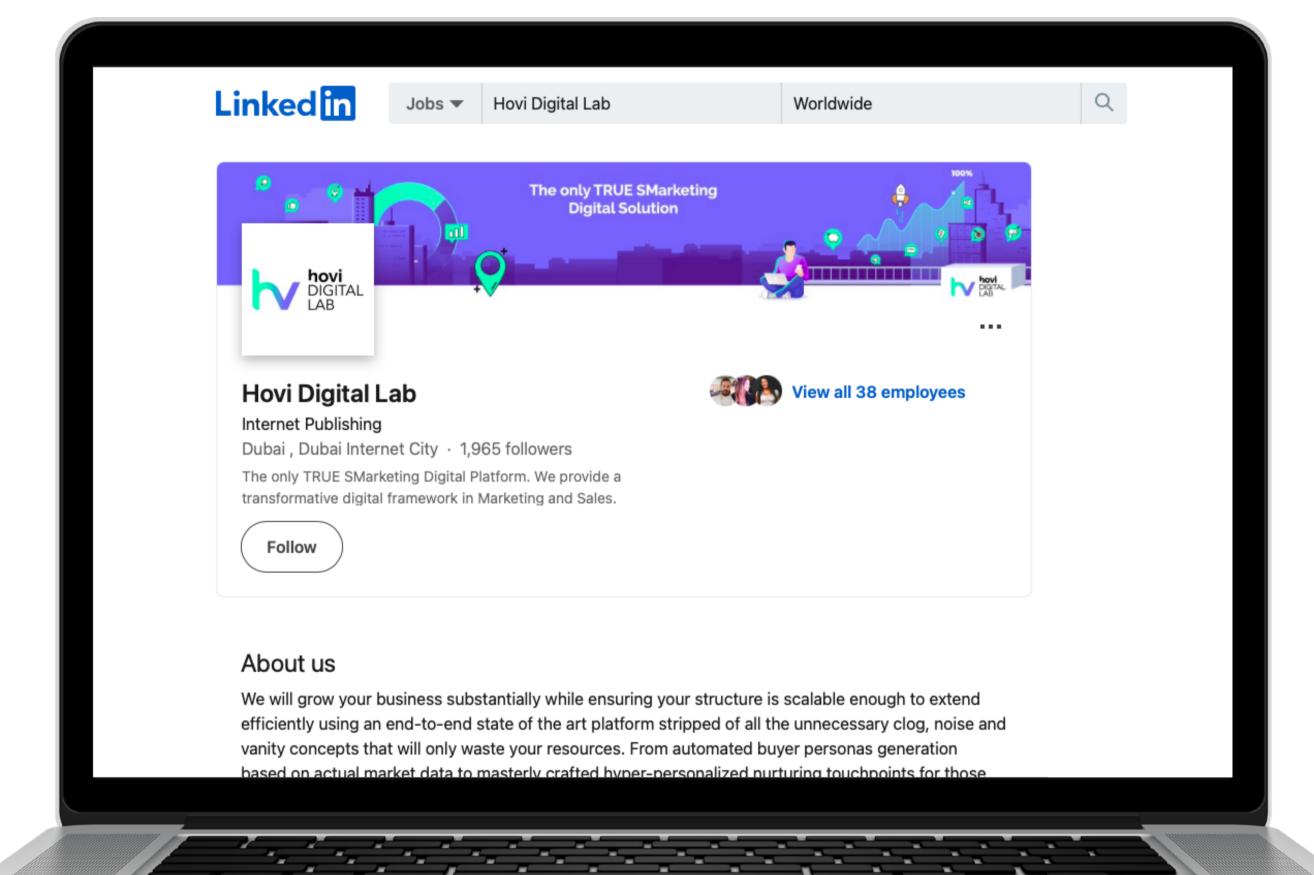
Our focus will be on prevailing a fun, educational, and transparent platform. The way to go about it is by posting Educational 1 min videos, carousel explainer posts, reels for fun, fast-absorbing content. We also want to connect with our audience and make them feel like they are part of us by introducing our team, our culture, and make sure our content is engaging to open conversations with them. We will also use this platform for announcements, upcoming events and to promote hovi tv.





SOCIAL MEDIA LINKEDIN

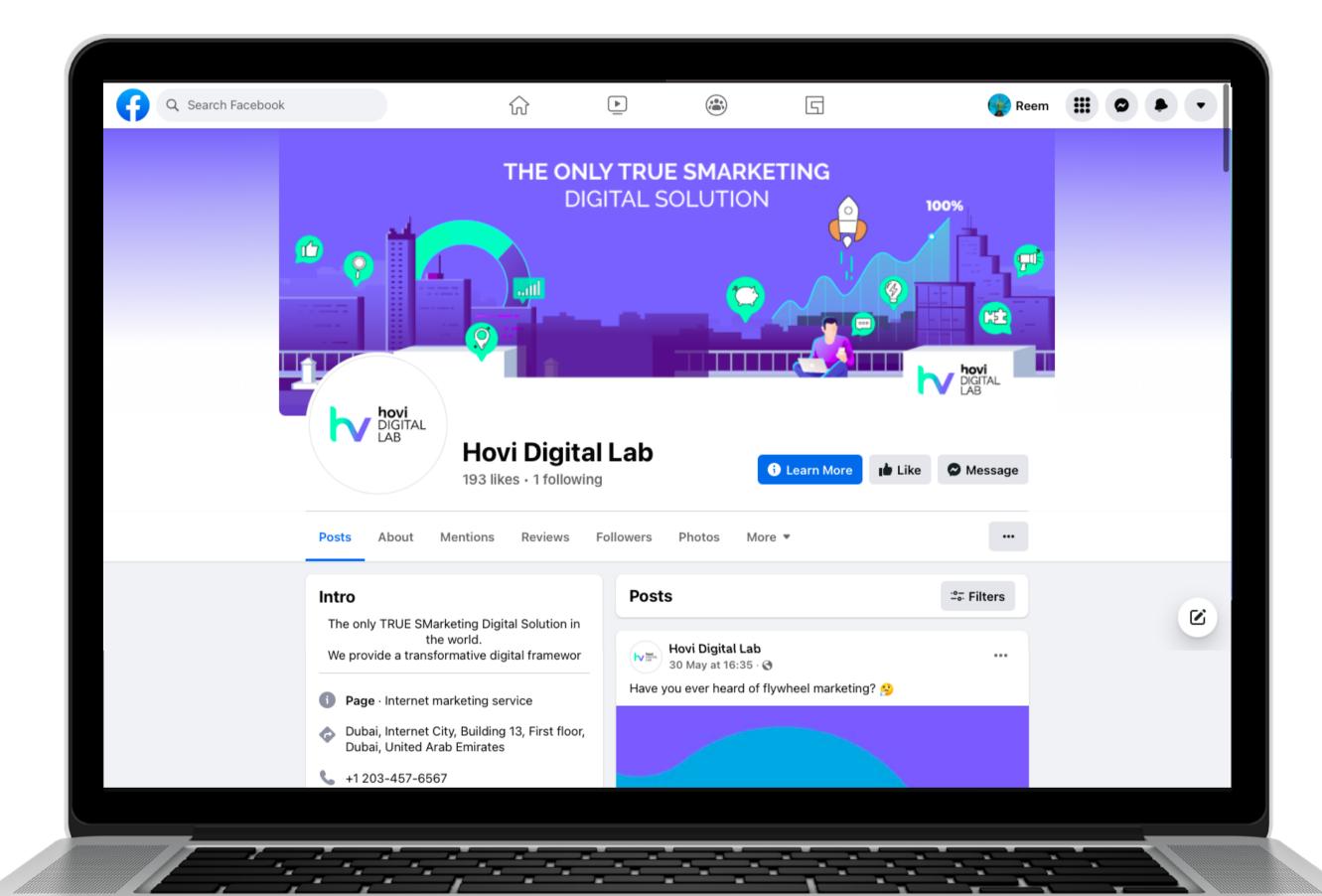
Our focus on this platform is to show-case more educational and professional content. In addition to shared content with Instagram, there will be articles specifically for LinkedIn about industry trends and topics related to company culture, employee achievements as well as company milestones. Also, we will be posting job opportunities and career tips in our industry.





SOCIAL MEDIA FACEBOOK

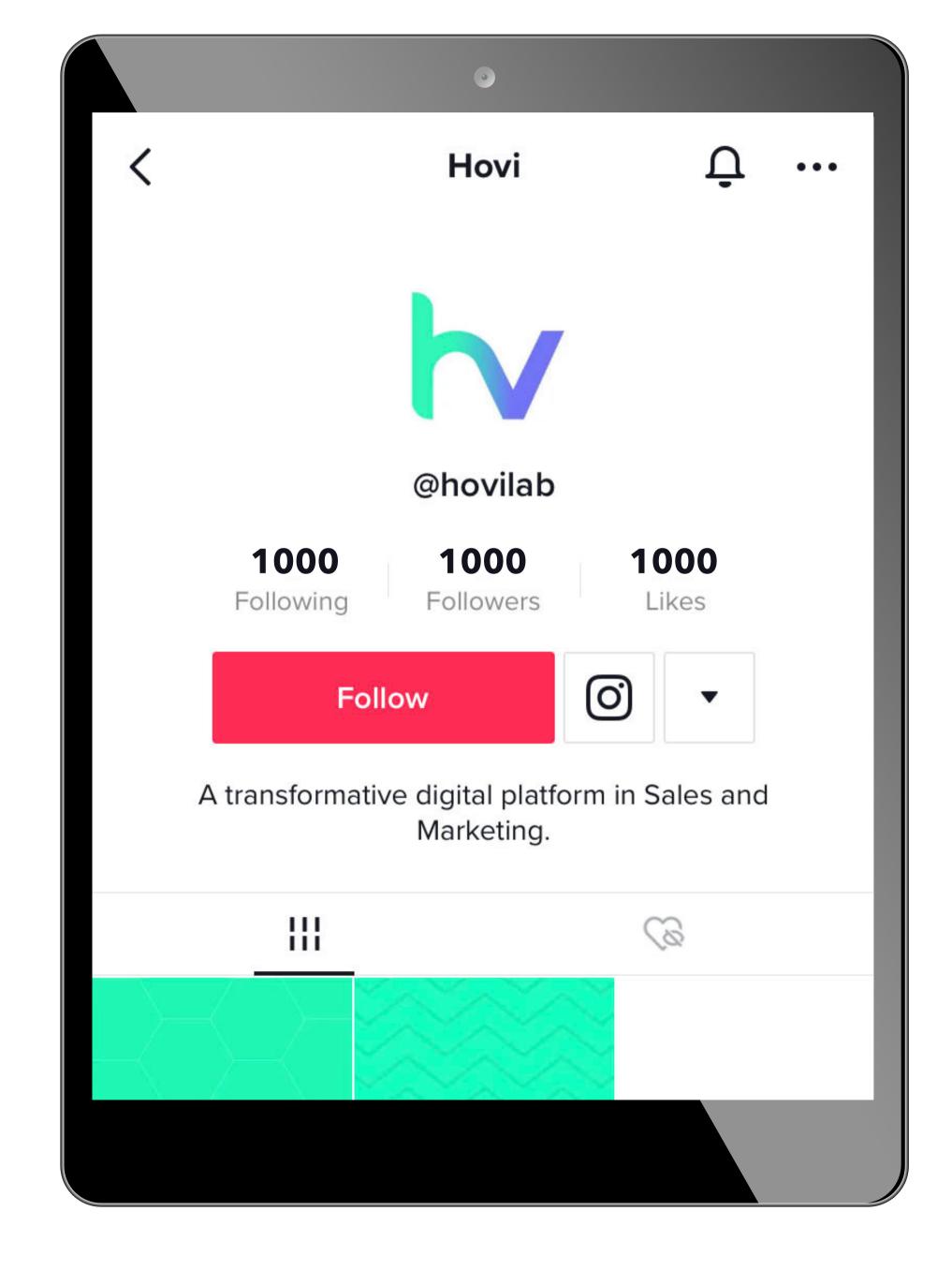
Our approach on Facebook is very similar to our approach on Instagram. With that being said, we will post educational videos, but Facebook users enjoy long videos unlike Instagram so we will post the full video there. Also, we will post carousel pics, face absorbing content, tips and tricks, interesting/educational topics, and behind the scenes of the team to be transparent across all platforms.





SOCIAL MEDIA TIKTOK

Tiktok will display our fun side of the company, it will be a breath of fresh air. We will post funny videos/ stories that employees are willing to share, we can post pranks on employees, company trips, and some dances. Moreover, we can also post some cute short videos about some interesting marketing tips and tricks, in addition to other fascinating business stories.





WEBSITE

Our website reflects our company, products, and services. It showcases a trendy company with a great tech stack. We understand the technology and we use the latest techniques in the digital marketing and saas world to provide a unique SMarketing solution. We are reliable and our website is made of real people, our people. We showcase the importance of our values, company culture, and employees.

Visually, the website shows how the color palette is used over a larger project and multiple pages. It also displays our tone of voice, illustrations, and iconography.

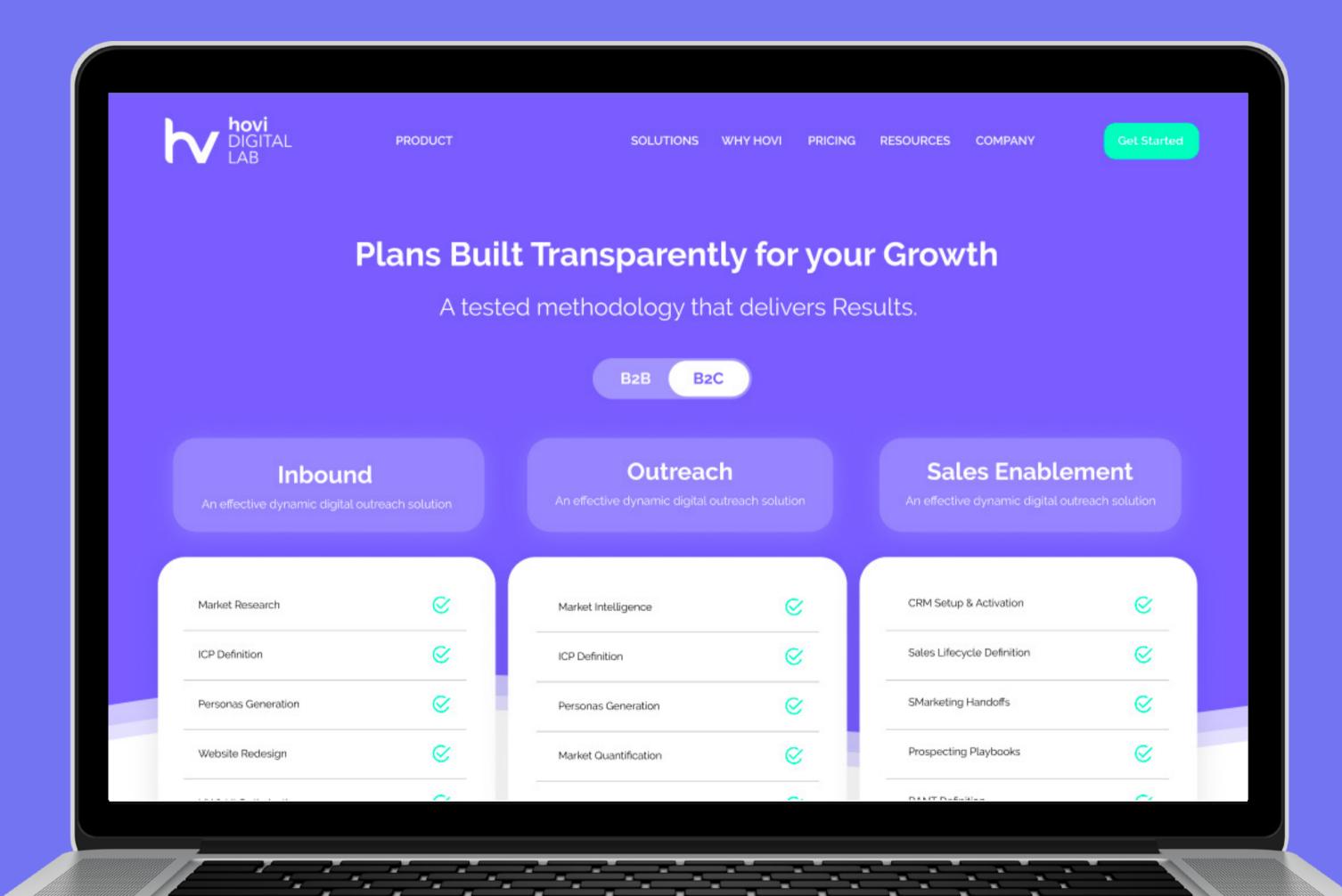




WEBSITE PRICING

No hidden costs. No hooks. Clear and Concise pricing methodology that fits your size and growth plans. And with the ROI we generate, we believe it will be one of the smartest investments you'll have made.

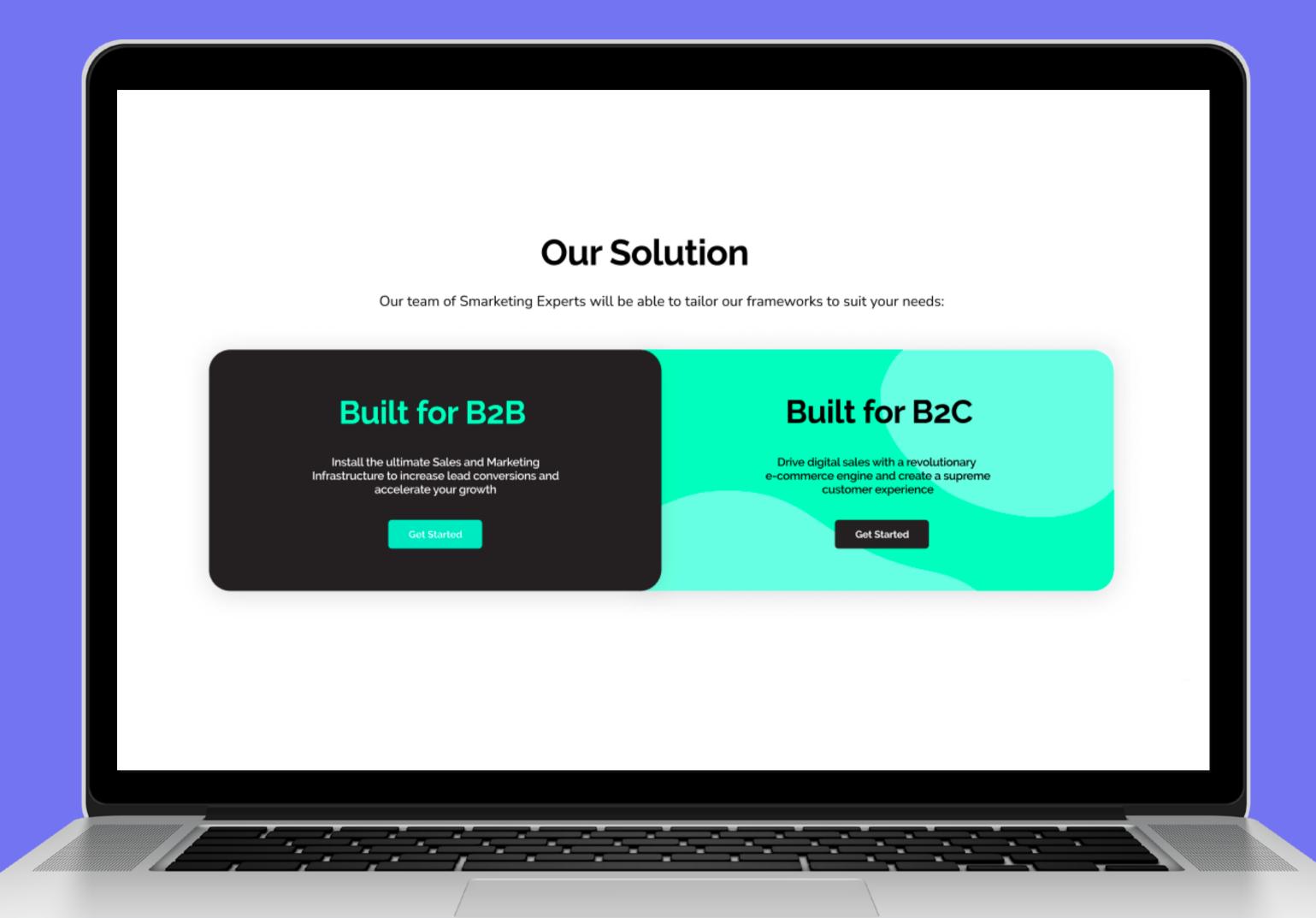
We share our packages in a clear and simple way to reflect transparency and show credibility.





WEBSITE SOLUTIONS

Our methodologies are used by the global leaders in the digital marketing world. We are not testing, experimenting or trying marketing strategies or techniques. We are employing a framework that we know works very well, based on experience, expertise and global case studies. We will grow your business substantially while ensuring your structure is scalable enough to extend efficiently.

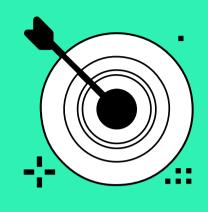




ICONOGRAPHY

We use icons to support our offering and services.

All icons can be created using only black & white on colorful backgrounds.



effectiveness



team



call to action



innovation



blast email



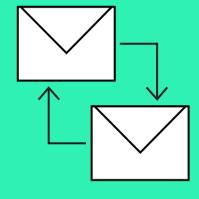
marketing/promotion



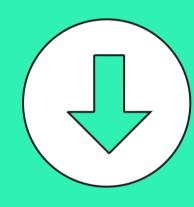
local



operation



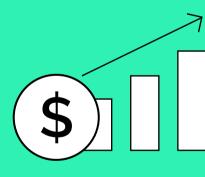
integrations



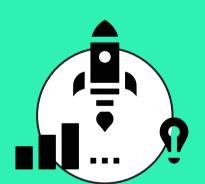
waterfall



ecurring revenue



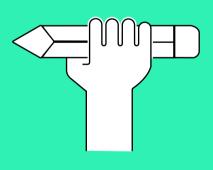
mprove



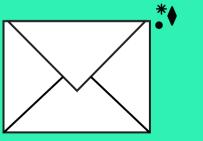
solutions



sales



manualy



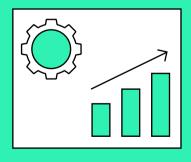
basic reporting



multinational marketing companies



marketing cost



dashboard



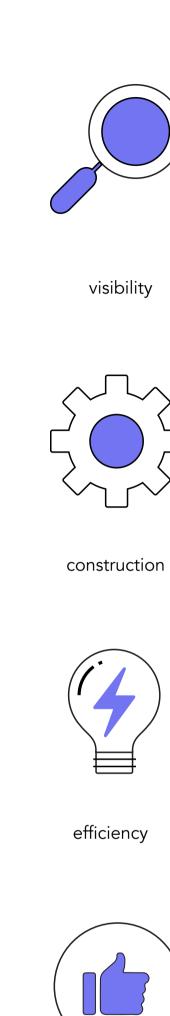
perfection



ICONOGRAPHY

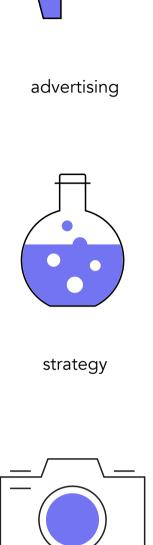
We use icons to support our offering and services.

All icons can be created using only black & white on colorful backgrounds.



gratitude

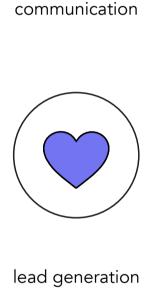
Transparency



visuals

reflection

wellbeing











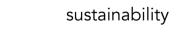




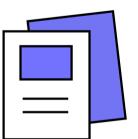
growth











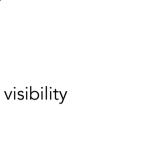


retention



playbooks1

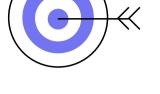


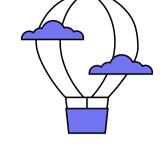






email

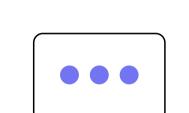


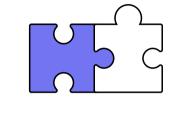


creativity

Implementation

research





solutions



outings

social media





technical support

analysis

mental health



security







blog



market definition

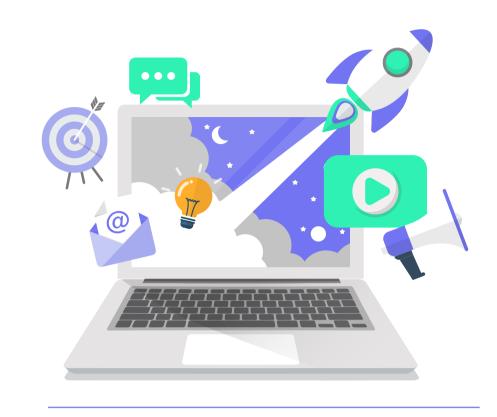
sales funnel

ILLUSTRATION

We use illustrations sparingly and to support or break up large amounts of information - our key selling point is always our direct messaging.

All illustrations can be created using Purple, Green, White & our secondary color palette.

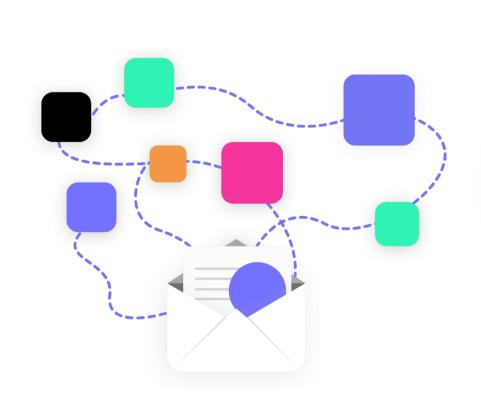
NOTE: ALL VECTORS MUST BE SAVED AS SVG. FORMAT.















IMAGERY

Hovi imagery style should capture authentic life interactions and expressions between people who happen to be caught in a moment. Avoid imagery where people are intentionally looking at the camera as this loses the spontaneity of capturing a moment in time. Never run photos together that depict the same camera angle.

Here are some examples of lifestyle photography that can be used throughout all communications for Hovi.

NOTE: ALL PICTURES USED ON THE WEBSITE MUST BE SAVED AS WEBP. FORMAT.











THANKYOU

For any questions about the visual guidelines, please get in touch with Tamara.

Email: tamara@thehovi.com

